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2015

SPECIAL MEDIA PROJECT FLYING TO THE MOUNTAINS: WINTER 2015

Skiing resorts in French Alps by Sibuet

This project is a comprehensive advertising campaign designed to support the 2015 ski season. Media journalists have tested popular ski resorts in different countries and generated their own hotel reviews for readers. Each project represents a travel guide for travelers. The information and PR materials published at respective websites will be in rotation during the entire winter season.

PROJECT PARTNERS:













HIGH SEASON IN FRANCE: January - April 2015



WINTER IN FRANCE. February and March are traditional months for French tourists to go skiing during the winter break from school. When talking about the French Alps it is crucial to mention that mountain vacations nowadays offer much more than just skiing. For most travelers a perfect vacation is the one that comprises many experiences, from hotel ski services to wine tasting at the highest mountain chalets. Skiing, nevertheless, is the cornerstone of any winter vacation in the French Alps.

A primary objective of the *Flying to the Mountains* project is to publish original materials in a timely and efficient manner, based on the results of media tours during the entire ski season.

During the 2015 season, **Maisons et Hôtels Sibuet** became a strategic partner of its resorts in the French Alps. Sibuet does not offer merely hotel services, but the *Art de Vivre*; the art of vacationing at famous Alpine resorts. While following mandatory traditions and individuality, the hospitality here has achieved the highest level of refined quality. Each hotel is unique, attracting its own guests, who often become life-long friends.

PRESS TOUR 4: Megève, France (February)

The Alpine capital of the Art de Vivre where everything is breathing elegance.







www.megeve.com

www.maisons-hotels-sibuet.com

www.rendezvousenfrance.com

PRESS TOUR 5: Saint Gervais, France (February)

A thermal ski resort known as the "thermal baths of Mont Blanc."



www.saintgervais.com



www.swiss.com

PRESS TOUR 6: Avoriaz, France (March)

A great example of modernism integrated into a rural area.







www.avoriaz.com

www.maisons-hotels-sibuet.com

www.rendezvousenfrance.com

The project represents a full-scale advertising campaign designed to support the 2015 ski season for select ski resorts and hotels in France. The information and PR materials will be in rotation during the entire winter season. The project audience exceeds 5 mln people.



PRESS TOUR 4: WINTER VACATIONS IN THE MOUNTAINS, MEGÈVE (FRANCE)



MEGÈVE is the Alpine capital of the Art de Vivre where everything practically breathes elegance. It takes only an hour from Geneva - and you find yourself in the most authentic Alpine village. In Megève, tourists can enjoy 445 km of snow pistes nestled at the base of the magnificently towering Mont Blanc. However, this is not everything that Megève has to offer. Paved streets, perfectly preserved architecture, luxurious stores, premium services, and spa centers make Megève a true paradise after a full day on the slopes.

Maisons et Hôtels Sibuet operates three boutique hotels in Megève and presents the French Art de Vivre concept. All hotels offer the services of Pure Altitude SPA with the energy of all five natural elements for a balanced and harmonious

vacation.

TOUR DATES: February 2015

While presenting the French Alps, it is important to mention that a vacation in the mountains is more than just a ski outing. Maisons et Hôtels Sibuet is a strategic partner of our project that promotes not only the finest hotels, but the Art de Vivre, the art of vacation and the very essence of traveling in Megève. All materials will be published as one package from February through April.

Project partners:

Megève ski resort (www.megeve.com) is a luxury resort for skiing and haute cuisine connoisseurs. Megève is known as one of the best food resorts in France. Everything here breathes elegance and charm.

Maisons et Hôtels Sibuet (www.maisons-hotels-sibuet.com) does not offer merely hotel services, but the art of life; the art of vacationing at famous Alpine resorts. While following mandatory traditions and individuality, the hospitality here has achieved the highest level of refined quality. Each hotel is unique, attracting its own guests, who often become life-long friends.

The legendary 4* Mont-Blanc Megève Hotel became a home away from home for multiple quests a long time ago. The wild and lavish Lodge Park Hotel is walking distance from the cable cars. The hotel is filled with the warm elegance and the spirit of travel. Les Fermes de Marie Hotel is more than a mere hotel, it is the hearth of tradition and uniqueness. In this 5* hotel, you will be able to spend your vacation in the atmosphere of elegance, tranquility, and dignity.







I. At the end of the media tour, an **exclusive photoshoot** was held in Megève and Sibuet hotels. Credit: Maria Popova.



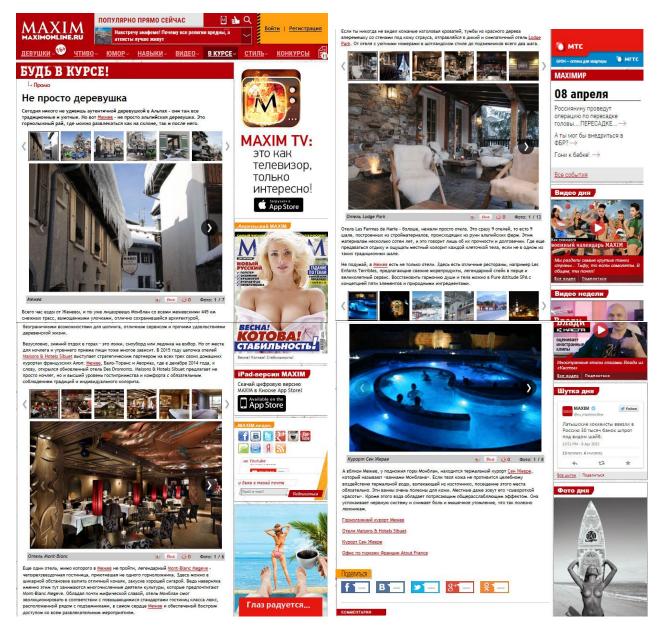






II. Based on the media tour results, exclusive information materials have been published at MAXIM website:

A) "A Different Type of a Chalet" overview was published in the Travel section of www.maximonline.ru. The article included photographs and video reports from Megève, Saint Gervais, and Sibuet hotels:



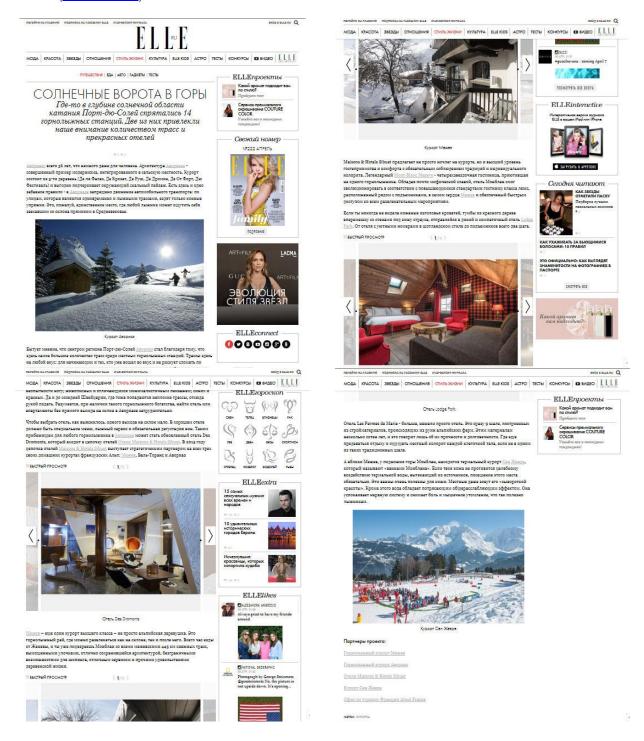
Direct link:

http://www.maximonline.ru/guide/promo/article/12431/?tmpp=e23b979184843cf12f07a13a426025e4

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B) "Sunshine Gate to the Mountains" article with an overview of the French ski resorts in Avoriaz and Megève and Sibuet hotels information was published in the Travel section of the ELLE website (www.elle.ru):

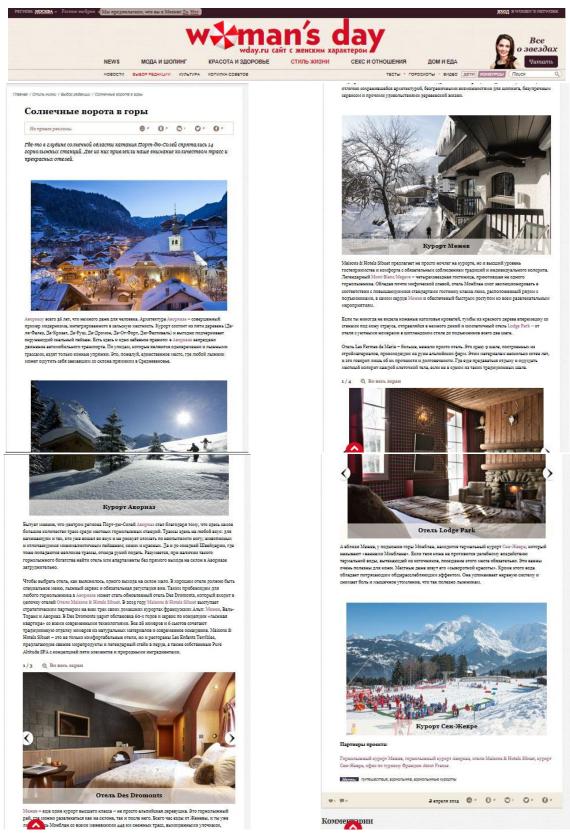


Direct link: http://www.elle.ru/stil-zhizni/puteshestviya/solnechnyie-vorota-v-qorvi/?token=34902e69c1d0202945a0ad513d17e002

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[2015]

C) "Sunshine Gate to the Mountains" article with an overview of the French ski resorts in Avoriaz and Megève and Sibuet hotels information was published at MarieClaire, Parents, Psychologies website (www.wday.ru).



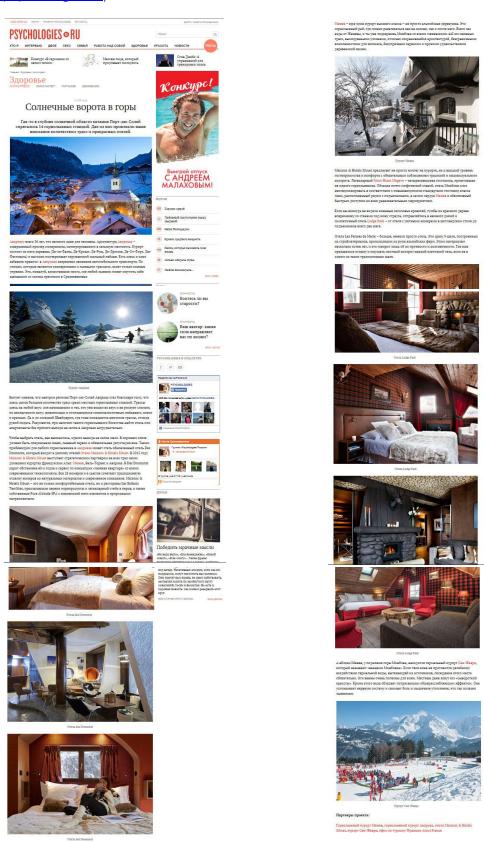
Direct link: http://www.wday.ru/stil-zhizny/vibor-redakcii/solnechnyie-vorota-v-goryi/

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[2015]

D) "Sunshine Gate to the Mountains" article with an overview of the French ski resorts in Avoriaz and Megève, as well as Sibuet hotels information, was published at **Psychologies** website (www.psychologies.ru).



Direct link:

 $\underline{\text{http://www.psychologies.ru/wellbeing/harmony/solnechnyie-vorota-v-goryi/?token=9662fd903f28ec5f05f6a8bb8cfc62bc}$



PRESS TOUR 6: WINTER VACATION IN THE MOUNTAINS, AVORIAZ (FRANCE)



AVORIAZ, the heart of the famous Portes du Soleil ski area, has celebrated its 50th anniversary this year. The architecture of Avoriaz is a perfect example of modernism integrated into a rural area. Driving is prohibited, only horse-driven carriages are allowed in the streets of Avoriaz, which at the same time serve as ski pistes.

The ski resort looks harmoniously in the rocky landscape of the Alps, and all hotels and apartments have direct access to the slopes. Avoriaz invites all tourists to come see the pristine mountains that surround this wonderful area. The wooden siding of chalets and living quarters, high snow, fir trees and spruces, tranquility and pedestrian-friendliness of the town contribute to a wonderful atmosphere of skiing in pristine Alpine landscapes.

TOUR DATES - March 2015

The French Alps offer much more than just skiing. **Maisons et Hôtels Sibuet** is a strategic partner of our project that promotes not only the finest hotels, but the *Art de Vivre*, the art of vacation and the very essence of traveling in Avoriaz, where the renovated Des Dromonts Hotel opened its doors in December 2014. All materials will be published as a package of reports and announcements before the new ski season of 2016.

Project partners:

Avoriaz ski resort (www.avoriaz.com) is located in a northern area, in the heart of the famous Portes du Soleil ski resort that has celebrated its 50th anniversary this year. The ski resort lies harmoniously among the towering Alpine mountains. The architecture of Avoriaz is a perfect example of modernism that was integrated into a rural area.

Maisons et Hôtels Sibuet (www.maisons-hotels-sibuet.com) Sibuet does not offer merely hotel services, but the art of life; the art of vacationing at famous Alpine resorts. While following mandatory traditions and individuality, the hospitality here has achieved the highest level of refined quality. Each hotel is unique, attracting its own guests, who often become life-long friends

Des Dromonts Avoriaz Hotel re-opened in December 2014 after an extensive renovation. This legendary hotel with the atmosphere of the 1960s was renovated with the use of natural materials that created a very unique style. All 28 rooms and 6 suites are decorated in accordance with the "ski apartment" concept. The Hotel boasts the modern design and the traditional decoration of rooms and public areas.







I. At the end of the trip, an **exclusive photoshoot** was held in Megève and Sibuet hotels. Credit: Alexander Batrakov.







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- II. Based on the results of the March trip, **exclusive information materials** were published on the **websites of leading printed editions**.
- A) "Sunshine Gate to the Mountains" article was published in the Travel section of www.maximonline.ru. The article contains photographs and video recordings from Avoriaz and Des Dromonts Hotel:



Original link:

http://www.maximonline.ru/guide/promo/_article/12498/?tmpp=2c88a5ee6a0071d792e1cb10398b8c81

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B) **An overview article** announcing the 2016 ski season ("Resorts a la France") was published in the Travel section of www.maximonline.ru. The article includes materials from Avoriaz, Tignes, and Val d'Isere:





Original link:

http://www.maximonline.ru/guide/promo/ article/13921/?tmpp=e57f7ea23f3d84731f6f37c25117e59e

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C) "Resorts a la France" article with an overview of French ski resorts in Avoriaz, Tignes, and Val d'Iseres, as well as Sibuet hotels, was published in the Lifestyle section of the ELLE website (www.elle.ru):





Direct link: http://www.elle.ru/stil-zhizni/puteshestviya/kurortyi-po-frantsuzski/?token=fceeb4be8b2e54779b8e53799748935e

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III. Based on the results of the press tour, articles were published in printed media of a total volume of 5 pages.

The 12/2015 issue of **Krasota I Zdorovye [Beauty and Health] magazine** published a 1-page article with an overview of ski resorts:





An article also has been published on the **web-portal of Beauty and Health magazine** (www.kiz.ru) and mobile version as well as on iPad digital platform.



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The 12/2015 issue of **NATIONAL HEALTH MAGAZINE** published 4 pages of travel materials on winter family vacations in the French Alps with a list of partner hotels:





IV. On October 14, as a precursor to the 2016 ski season, **French Rhone-Alpes Wines** event was held for the owners of Jaguar Range Rovers (over 23,000 owners of these premium automobiles).

The event held as a wine and cuisine night with wine tasting and a sommelier presentation took place at Vinissimo. **Event partners:** Rhone Alpes region, Maisons et Hôtels Sibuet, and Vinissimo stores.





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October 14, Wine Night at Vinissimo (Moscow). Credit: Semen Sych.

Based on the results of the event, event materials were posted at the official website, Facebook, VKontakte, and Twitter, and were distributed among Jaguar Range Rover owners (by text messages, email, or phone).



Direct link: http://arteks.ru/node/3164



- V. **PR materials** were prepared and published on the websites of leading printed editions as an announcement of the **new hotel opening** Totem Terminal Neige.
- A) "Terminal Neige the new hotel opens in December" article with an announcement of the new Sibuet hotel, was published in the Lifestyle section of the ELLE website (www.elle.ru):







Direct link: http://www.elle.ru/stil-zhizni/puteshestviya/terminal-neige-novyiy-otel-otkryivaetsya-v-dekabre/?token=5163e00430e48fdcedb54a105a000d8d

B) ""The Terminal to French Alps" article with an announcement of the new Sibuet hotel, was published in the Travel section of www.maximonline.ru.







Direct link:

http://www.maximonline.ru/guide/promo/ article/14641/?tmpp=6f9d979b87327aff97b7c103c01835b8

[2015]

Project reports and materials on the OOO SKTS website (www.skts.ru)



















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